

What's New in Framework 7?



Framework's Had a Makeover

We listened to your feedback and Framework 7 has a new fresh look. We've kept the functionality the same so you can still navigate the system with your eyes closed. The new release specifically supports the latest high-resolution displays, with all screens now being larger, showing more information at once. There's a number of new keyboard shortcuts for fast access to common screens, toolbar buttons for frequently used options and actions, and there is now even greater control over what screens are available on the Framework sidebar. All screens containing lists of data have been enhanced to support dynamic resizing and sorting.

Communication Is Key

A series of enhancements have been made to Comments, Alerts, and Follow Up. Mail merge documents too have been improved, and they can now be configured to automatically save into the job's linked files folder on creation.

Template Communications – Merge, Email, and SMS

Mail Merge Templates have been upgraded to become Communication Templates, and everything that you've previously mail merged can also be sent as an email template or SMS. Choose the best means of communication for the purpose, job, or customer. You're in control of your communication with templates that allow you to communicate consistently and professionally in every customer interaction.

SMS Now Included

SMS messages sent from within Framework are now included at no charge under Silver and Gold ASM agreements. Contact your clients to remind them of appointments, provide progress updates, and much more. Use SMS to keep staff immediately informed, especially while onsite. SMS messages are tracked against the job and also automatically create a CRM comment.

More Tools For Your Work Flow

Work Flow Tools, such as Forecast Site Approvals, have new functionality available.

For assistance setting up Work Flow Tools, and achieving complete oversight of your work flow, get in touch with Insula today.

Work Flow. Analyse It? Smash It!

Work flow analysis has been expanded to allow categorisation and grouping of tests. New test types and methods are available for increased functionality and analysis now has complete support for working days, adhering to your Framework construction calendar.

Support for additional staff roles allow tests to be targeted and run for staff in many business areas.

If you're not analysing your workflow, you're not across it.

Sales Advice & Point-of-Sale Quotations

Framework's point-of-sale solution Sales Advice Management (SAM) has been enhanced with new content, reports can be synchronised from Framework Enterprise Construction Management (ECM), comments imported to Framework ECM, and a number of improvements to managing quotations, including the ability to import quotations from other SAM leads/clients. SAM can also now be configured to enable leads linked-files management, inbuilt email features, and the saving of reports as PDFs.

Price Your Colour & Product Selections As You Go

Specification Management now includes the ability to capture pricing during the selections process. Pricing can be entered or imported from the Variation Price Book (VPB), and a priced Colour Variation Request document can be immediately produced for the client to sign.

This results in quicker quoting to customers, and faster approval of their colour upgrades.

Land Registration Delayed, ?#@!

Keeping individual jobs updated with estate and estate stage details such as land registration is time consuming. Updates to estate and estate stage details will now automatically flow through to all land and jobs linked to those estates/stages.

Flexible Construction Programmes

Framework 7 adds a significant new layer of customisation to a job's call forward construction programme. Starting with a template, the job's programme can be uniquely modified to support its specific requirements, including activities, predecessors, timeframes, and the job's critical path.

Monitor Construction Like Never Before

Framework 7 brings to office users all of the information supervisors are using in the field on their tablets.

Providing insight into everything that's happening onsite, builders using Construction Logistics are building more homes faster, of the highest possible quality.

If you're not across your sites with Construction Logistics, what's happening out there?

TradeDesk & Office-Based Scheduling

For builders employing a trade desk or increased office-based scheduling of construction activities for supervisors, SupplierConnect Notifications are now available to office staff.

Supervisors are quickly updated of office based work being completed, and suppliers accepting call-up notifications. With everyone working together, construction is more efficient than ever.

Logistics Tablet Scheduling

Both the Construction Logistics Single and Group Schedulers have received a number of new features to make job management even easier. With critical path rescheduling, an auto-call capability, and more multi-job update tools, Construction Logistics is the most powerful onsite management tool for supervisors. SupplierConnect Notifications sent to suppliers and tradespeople can be centrally monitored on the Tablet with a new Notifications dashboard.

Together with greater control of the data that is downloaded and a reduction in synchronisation times, supervisors are faster and more efficient than ever before.

All New Centralised Contact/Vendor Management

One of a builder's biggest problems is maintaining your contact/vendor lists, and keeping them updated in all software systems. The all new Centralised Contact Management (CCM) solution not only addresses this, but also engages vendors to update their own details, automatically keeping your systems updated.

Engage and partner more efficiently with your supply chain using CCM.

Framework 7 is the result of significant work by the Insula team to update the entire suite of Framework software. We are introducing many new and helpful features as requested by Australian builders, and have developed new modules and solutions to take your business further.

With even more announcements and new features on the way, the following outlines just some of what you'll see to help you succeed with Framework 7.

Easier System Administration

The migration of system administration features from the Framework ECM program to the Framework Administration program continues. This reduces the size and improves the performance of Framework ECM, while adding new features across all admin functions. You can now filter and hide inactive data across all areas of Framework system administration. Only see what's current and active with this new filter.

House Product Attributes

Improve your product management by creating user defined attributes against your house types. Attributes include the number of bedrooms, bathrooms, etc. and can be used in Framework documentation, including the production of flyers, brochures, or updating product details on your company web site. Centralise your product management and benefit from having all information managed in one location.

Registers Advanced!

Framework Advanced Register Management has received a significant performance boost, improved display of data, and a number of enhancements including copy-and-paste multiple-job updates.

A significant amount of new content is now also available in registers to manage more aspects of your jobs.

For assistance setting up Framework Registers, and getting your data under control, get in touch with Insula today.

Accounts Receivable Automation

In addition to improvements with Framework's Batch Claims functionality, Batch Receipts is now available for sending a receipt for received payments.

If your accounting system doesn't allow you to quickly produce and email customer payment receipts, Framework will pick up the slack.

User Defined Content & Customised Screens

We've more than tripled the number of User Defined Fields (UDFs) you can add to Framework jobs. This allows customers to capture even more custom content, and centralise your data into a single source of truth in Framework. Use UDFs in registers, reports, work flow tests, and more to comprehensively manage your jobs. We invite customers to customise their work flow screens within Framework ECM to seamlessly combine UDF content with standard Framework content, ensuring the system is correctly supporting your processes.

Manage and Monitor Your Margin

Framework Sales Pricing Integration links your Variation Price Book (VPB) to your ordering system to expose true cost prices for house, options, upgrades, variations, and more. Use Framework to mark-up your costs to achieve and preserve desired margin in your retail/sell pricing. Get insight and control of your margin, from point-of-sale, through site start, to settlement.

Purchase Orders Lacking Colour?

Purchase orders typically need significant extra text/detail from colour and product selection processes. This is usually manually entered by estimators, a lengthy and error-prone process. Framework's new Colour-To-Order Integration solution allows you to automatically update purchase orders with colour and product selections information from Framework Specification Management. No more data entry, no more errors.

Performance Please

With Framework 7 a large number of system functions have been made faster and more reliable. Database improvements have also resulting in improved systems performance in many key areas.

Documentation Aplenty

This release sees all of our product documentation move online, ensuring the latest information is always available to you. This includes all of our product guides, help, knowledge base articles, best practices, and release notes. Exclusive resources are also progressively being made available to eligible clients providing detailed consulting advice on achieving even greater success with Framework and other Insula products and services.

Product Guides: <https://insulagroup.atlassian.net/wiki/spaces/FworkGuides/pages>
Knowledge Base: <https://insulagroup.atlassian.net/wiki/spaces/FWKB/pages>

Systems Integration

Framework 7 integrates with more third-party software than ever before.

If you have a need to integrate your current systems, are considering introducing new systems, or need to utilise your Framework data in new ways, speak to Insula about how we can assist to help you avoid duplicate data entry and manual tasks that can be automated with systems integration.

You've Got to Be Compatible!

The Framework suite is compatible with the latest version of Microsoft Windows, Office, and SQL-Server.

Compatibility is also continually maintained with the many third-party products with which Framework integrates.

Data Warehousing, Analytics, & Business Intelligence

With the release of Framework 7 Insula are now providing services to provide advice, guidance, and design templates for connecting Framework to other applications such as data hubs, data warehousing, and advanced business intelligence applications through reporting and analytics.

New Processes Mean Faster Delivery

Insula has successfully implemented Agile development and service-delivery processes across the business. For our customers this means faster turnaround times in the delivery of scheduled work.

Software updates, enhancements, and projects are delivered like clockwork in three week “sprints”. Book your work in for prompt completion through these improved processes.

Fresh New Support & Project Work Portals

Further to our process improvements, the release of Framework 7 sees Insula implement the new Freshdesk Support Desk and Teamwork Projects portal.

These initiatives are delivering faster response times to customer requests for product support, and powerful collaboration tools for longer running projects.

Insula practice what we preach in opening up our processes and systems to be a transparent partner in support of our customers.